

Ref. No. CRM-42
Dated: 5.5.2009

Sub: Procurement of Ethylene Diamine for our Udyogamandal unit

We require **4 FCL (64 MT approx.)** of Ethylene Diamine (EDA) for shipment during June'2009 to our Cochin, (Kerala, India) plant as per specification given below. You are requested to quote your most competitive CIF/FOR Cochin price for the above quantity alongwith your payment, credit, terms & conditions latest by 2.00 PM (IST) on **18.05.2009**. Offers shall be opened at 2.30 PM (IST) on the same day i.e. **18.05.2009** in the presence of bidders who choose to be present.

SPECIFICATION OF ETHYLENE DIAMINE

| Sl. No | CHARACTERSTIC | REQUIREMENT |
|---------------|----------------------|--------------------------------------------|
| 1. | ASSAY | 98% Min. |
| 2. | APPERANCE | Clear to colourless to Light amber Liquid. |
| 3. | SPECIFIC GRAVITY | 0.897 to 0.910 |

For further detailed terms & conditions, price bid format & methodology of evaluation of price bid, please visit our website: www.hil-india.com.
(CX/T/26/2009-10 dated 5.5.2009)

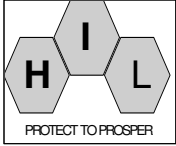
Please note that HIL reserves the right to accept/reject all or any offer without assigning any reason for the same.

Thanking you,

Yours faithfully,

For Hindustan Insecticides Limited,

(Amit Bhatnagar)
Commercial Manager



HINDUSTAN INSECTICIDES LIMITED
NEW DELHI.
PRICE BID

1. Ltd. Enquiry Ref. No. CX/T/26/ 2009-10 dt. **5.5.2009** due 18.5.2009 at 2.30 PM(IST).
For supply of **Ethylene Diamine**
Tender Quantity 4 FCL (64 MT,s approx.) Quantity offered _____
2. Validity : _____
3. Name of the party with Postal address & _____
Contact Person Name _____
Tel.No. / Mobile No. / Fax No _____
E-mail _____
4. Specification (As per attached sheet of tender documents): Agreed/Not agreed
5. * Basic Price _____
6. Excise Duty _____ % Inclusive/Extra
(a) If inclusive indicate the CENVAT amount in Rs. _____
(b) CENVAT documents Will be provided/will not be provided
(c) CENTRAL EXCISE TARIFF No. _____
7. State Sales Tax / C.S.T _____
8. VAT. _____
9. VAT credit % _____
10. ** Other Charges, if any
(Please specify clearly) : _____
11. Freight charges : UDL : _____
(Inclusive/Extra)
12. Total delivered Price at : UDL : _____

Contd...2.

13. Discount/Rebate offered _____
(Whether on Basic/ delivered price)
14. Credit offered (No of days) _____
15. Payment terms: _____

16. EMD Details :
17. Address at which P.O. is to be released
(In case placement of P.O.)
18. Any other condition _____

NOTE: 1. You are requested to fill up the **Price-Bid** completely other wise your tender may not be considered and shall stand rejected.

2. All columns should be filled up and no column to be left blank.

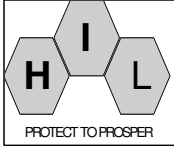
(Signature with Seal)

Date:

* There would generally be no negotiations hence please submit your most competitive prices while submitting the price bid.

In case of offers for Direct Import by HIL the price should be given on FOB, C&F & CIF basis.

** Octroi if applicable shall be reimbursed by HIL on actual basis on submission of documentary proof of octroi deposit.



METHODOLOGY FOR EVALUATION OF TENDER

Offers received against open/Limited tender from various bidders for supplies of the materials are evaluated as under:

(A) Evaluation for Domestic bidders.

(i) All the offers are compared on delivered net of Modvat (CENVAT) basis i.e. total delivered price excluding CENVAT element & VAT credit wherever it is applicable .

(ii) Payment linked discounts are not considered for evaluation of offers.

(iii) Offers are evaluated on our normal 60 days payment terms basis from the date of receipt of material at our unit's stores. However any extra credit given for more than 60 days will not be considered for evaluation. In case credit is given for less than 60 days the differential interest shall be calculated at applicable PLR rate to evaluate all the offers on 60 days basis. In the event of offers received for imported material, and the credit period offered is more than 60 days LIBOR rate of interest, as applicable on 1st April'09, shall be taken into consideration for evaluation.

(iv) In case of offers received with letter of credit payment terms the L/C opening charges at our banker's prevailing rate is loaded for evaluation. However Bidders are discouraged for submitting offers with L/C payments terms specially for domestic supplies.

(v) SHORTAGE:- Bidders who ask for shortage to be allowed in quantity, their prices would be loaded by that much extent to which shortage has been asked for while evaluating the Price Bids.

(B) Evaluation of offers for imported materials

In addition to the above, in case of offers received for imported materials the foreign currencies rates, as prevailing on the date of opening of the bids, are converted in Rupees plus 3% is added to cover exchange fluctuation for the FOB/C&F/CIF price only. After this the prevailing Custom Duty & CVD as applicable is added alongwith clearing and forwarding, transportation charges from port to our factory. Amount of CVD admissible as CENVAT is then deducted from delivered cost to arrive at NOM rates.

1% landing charges are added on CIF value to arrive at assessable value on which Custom Duty etc are added (Landing charges are not included in the cost) as it is only for arriving at assessable value).

While evaluating offers of imported material 37 days (30 days transit time & 7 days clearing forwarding time) credit period is reduced from the actual credit offered by the tenderers, if the shipment is from European countries, USA, U. K. whereas 27 days (20 days transit time & 7 days clearing forwarding time) credit period is reduced from actual credit offered by the tenderers if the shipment is from Asian countries like China, Japan, Singapore etc.